#### APPLICABLE PRICING SUPPLEMENT



# LETSHEGO HOLDINGS LIMITED

(Incorporated in the Republic of Botswana with limited liability under Registration Number BW00000877524)

Issue of BWP 7,000,000.00 Senior Unsecured Fixed Rate Notes
Due on 22 October 2025 Under its BWP2,500,000,000
Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the amended and restated Programme Memorandum, dated 29 November 2012 and 12 December 2013, prepared by Letshego Holdings Limited in connection with the Letshego Holdings Limited ZAR2,500,000,000 and BWP2,500,000,000 Medium Term Note Programme, as amended and/or supplemented from time to time (the "Programme Memorandum").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

# **PARTIES**

1.	Issuer	Letshego Holdings Limited		
2.	Dealer	Letshego Holdings Limited		
3.	BSE Sponsoring Broker	Motswedi Securities		
4.	Arranger	Letshego Holdings Limited		
5.	Paying Agent	Letshego Holdings Limited		
	Specified Office	Tower C,Zambezi Towers, Plot 54352, CBD, Gaborone, Botswana		
6.	Calculation Agent	Letshego Holdings Limited		
	Specified Office	Tower C,Zambezi Towers, Plot 54352, CBD, Gaborone, Botswana		
7.	Transfer Agent	PricewaterhouseCoopers (Pty) Limited.		
	Specified Office	Plot 64289, Tlokweng Road, Gaborone, Botswana		

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# PROVISIONS RELATING TO THE NOTES

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8.	Status of Notes	Senior Unsecured and Unsubordinated, rank pari passu with the Issuer's other senior creditors	
9.	Form of Notes	Listed	
10.	Series Number	205	
11,	Tranche Number	1	
12.	Aggregate Nominal Amount:		
	(a) Series	BWP 7,000,000.00	
	(b) Tranche	BWP 7,000,000.00	
<b>13</b> ,	Interest	Interest-bearing	
14	Interest Payment Basis	Fixed Rate	
15,	Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another	N/A	
16.	Issue Date	18 October 2023	
17.	Specified Denomination	BWP 10,000	
18.	Specified Currency	BWP	
19,	Issue Price	100%	
20.	Interest Commencement Date	18 October 2023	
21.	Maturity Date	22 October 2025	
22.	Maturity Type	Bullet	
23.	Applicable Business Day Convention	Modified Following Business Day	
24.	Final Redemption Amount	100% of the Nominal Amount	
<b>25</b> .	Last Day to Register	N/A	
26.	Books Closed Period(s)	N/A	
27.	Default Rate	N/A	
28.	Authorised Amount	BWP 2,500,000,000.00	
29.	Listing date	26 Oct 2023	
30.	Value of total notes in issue	BWP 1,330,681,747.48	
31.	Coupon rate	9.8%	
32.	Rates of interest	9.8%	
33.	Date of Offer	17 October 2023	
34.	First Settlement date	18 October 2023	
35.	Minimum Subscription	N/A	
36.	Covenants	N/A	

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# FIXED RATE NOTES

37	. а)	Fixed Rate of Interest	9.8%			
	b)	Interest Payment Date(s)	18th April, 18th October			
	c)	Initial Broken Amount	N/A			
	d)	Final Broken Amount	N/A			
	e)	Interest Determination Dates (s)	N/A			
	f)	Day Count Fraction	N/A			
	g)	Any other terms relating to the particular method of calculating interest	N/A			
FL	OATING	RATE NOTES	N/A			
ZERO COUPON NOTES			N/A			
PARTLY PAID NOTES			N/A			
INSTALMENT NOTES			N/A			
Mi	XED RA	TE NOTES	N/A			
INDEX-LINKED NOTES			N/A			
DUAL CURRENCY NOTES			N/A			
EX	CHANG	EABLE NOTES	N/A			
OT	HER NO	TES	N/A			
PROVISIONS REGARDING REDEMPTION/MATURITY						
38.	Redem	otion at the Option of the Issuer:	No			
39.	Redem <sub>l</sub> Notehol	otion at the Option of the Senior ders:	No			
40.	redemp	edemption Amount(s) payable on tion for taxation reasons or on f Default (if required).	No			
41.	Redemp Control	otion in the event of a Change of	Yes			
42.	Redemp Downgr	otion in the event of a Rating ade	Yes			
GENERAL						
43.	Financia	al Exchange	BSE (Interest Rates Market)			
44.	Addition	al selling restrictions	N/A			
45.	ISIN No		BW 000000 4761			
46.	Stock C	ode	LHL-CRB-1025-205			
47.	Stabilisi	ng manager	N/A			
48.	Provisio	ns relating to stabilisation	N/A			
49.		ce period required for exchanging cated SA Notes for Certificates	N/A			
50.	Method	of distribution	Private Placement			

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51. Credit Rating assigned to the Issuer

Ba3/Issuer Rating affirmed, outlook negative, Ba3 Corporate Family Rating (CFR) assigned on 2 December 2022, which Rating shall be reviewed from time to time

52. Applicable Rating Agency

Moody's Investor Services Limited

 Governing law (if the laws of South Africa or Botswana, as the case may be are not applicable) Laws of Botswana

54. Surrendering of Notes in the case of Notes represented by a Certificate

10 days after the date on which the Certificate in respect of the Note to be redeemed has been surrendered to the Issuer

55. Other provisions

Nο

56. Date of approval of SPM

1 June 2023

57. Date of offer opening

N/A

58. Date of offer closure

N/A

#### DISCLOSURE BY ISSUER

The Issuer will for as long as any Tranche of Unsecured Notes remains Outstanding, notify the Senior Unsecured Noteholders of any material change in the financial position of the Issuer.

### Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by applicable law and the debt listing requirements of the BSE.

SIGNED at Gaborone on this day of 18 October 2023

For and on behalf of LETSHEGO HOLDINGS LIMITED

Name: Lolo Molosi

Capacity: Group Treasurer

Who warrants his authority hereto

Name: Tinotenda G. Muteiwa

Capacity: Group CFO

Who warrants his authority hereto

For and on behalf of VUNANI FUND MANAGERS, acting for and on behalf of its client

represented herein as investor

Name: Thabo Moipolai

Capacity: Managing Director Who warrants his authority hereto

Name: Vanessa Moseki Capacity: Chief Financial Officer

Who warrants his authority hereto

#### Issuer



Letshego Holdings Limited Limited Tower C,Zambezi Towers, Plot 54352, CBD, P O Box 381, Gaborone, Botswana Telephone: +267 364 4739 Contact: Tinotenda G. Muteiwa

### **Sponsoring Broker**





Motswedi Securities Plot 113, Unit 30, Kgale Mews, Gaborone P/Bag 00223, Gaborone, Botswana Telephone: +267 318 8627

Email:- martin@motswedi.co.bw
Contact: Martin Makgatlhe

### **Transfer Secretary**



PricewaterhouseCoopers
Plot 64289,
Tlokweng Road,
Showgrounds Close, Fairgrounds
Gaborone, Botswana
Telephone: +267 393 2244
Contact:- Itumeleng Saseng

#### Issuer's Legal Advisors



2nd Floor, Acacia House, Prime Plaza, Plot 74538, Western Commercial Road, Central Business District P.O. Box 1368, Gaborone, Botswana

Telephone: +267 395 3481 Fax: +267 395 2757

Contact: Sipho Ziga And: Kago K.Y Boiki

#### Auditor to the Issuer



Ernst and Young
2nd Floor, Plot 22
Khama Crescent
Gaborone, Botswana
Telephone: +267 397 4078
Fax: +267 397 4079

Contact: Loice Sedze

# Calculating and Paying Agent

Letshego Holdings Limited Tower C,Zambezi Towers, Plot 54352, CBD, P O Box 381, Gaborone, Botswana Telephone: +267 364 4739

#### Trustee

# Mr Robert Vinen

Plot 64518 Fairgrounds Office Park PO Box 211008 Bontleng, Gaborone

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