

CHOBE HOLDINGS LIMITED

("the Group" or "the Company")

Incorporated in the Republic of Botswana (UIN BW00001487283)

UNAUDITED ABRIDGED RESULTS FOR THE SIX MONTHS ENDED 31 AUGUST 2023

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CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	6 months ended 31/08/2023 P'000's Unaudited	6 months ended 31/08/2022 P'000's Unaudited	Year ended 28/02/2023 P'000's Audited
Revenue Other operating income Amortisation of intangible assets Depreciation Other operating expenses	329 648 12 850 (1 662) (16 259) (166 054)	234 816 10 729 (2 257) (17 665) (119 494)	410 917 17 070 (4 015) (34 048) (250 043)
Operating profit Finance income Finance cost	158 523 51 (1,476)	106 129 53 (2,378)	139 881 923 (4,238)
Share of net loss of associates accounted for using equity method Profit before income tax Income tax expense	157 098 (42 181)	(472) 103 332 (23 413)	(935) 135 631 (31 045)
Profit for the period	114 917	79 919	104 586
Other comprehensive income			
Exchange difference on translation of foreign operations Other comprehensive income for the period	14	(20)	(335 <u>)</u> (335 <u>)</u>
Total comprehensive income for the period	114 931	79 899	104 251
Attributable to Owners of the parent Non-controlling interest	114 959 (28)	79 901 (2)	104 278 (27 <u>)</u>
	114 931	79 899	104 251
Earnings per share (thebe) - basic Share price (thebe) Number of bed nights sold Occupancy	128.52 147.60 40 761 67%	89.36 88.50 33 595 55%	116.96 76.50 57 328 47%
CONSOLIDATED STATEMENT OF FINANCIAL POSITION			
	As at 31/08/2023 P'000's Unaudited	As at 31/08/2022 P'000's Unaudited	As at 28/02/2023 P'000's Audited
ASSETS Non-current assets Property, plant and equipment Right of use assets Goodwill Land lease rights Other intangible assets Investment in associate Deferred income tax assets	268 001 25 997 67 963 58 276 772 - 9 032 430 041	207 015 30 283 69 963 61 386 1 082 463 3 446 373 638	216 573 28 087 67 963 59 778 932 8 228 381 561
Current assets Inventory Trade and other receivables Current income tax receivable Cash and cash equivalents	14 133 38 020 2 037 139 969 194 159	11 007 24 473 3 319 129 157 167 956	12 168 23 276 2 747 131 009 169 200
TOTAL ASSETS	624 200	541 594	550 761
EQUITY AND LIABILITIES Equity			
Stated capital Foreign currency translation reserve Other reserves Retained income	102 899 (1 427) 7 295 320 325	102 899 (1 126) 5 486 236 161 3434 20	102 899 (1 441) 7 295 259 044 367 797
	429 092	3434 20	307 797

Equity			
Stated capital	102 899	102 899	102 899
Foreign currency translation reserve	(1 427)	(1 126)	(1 441)
Other reserves	7 295	5 486	7 295
Retained income	320 325	236 161	259 044
	429 092	3434 20	367 797
Non-controlling interest	706	759	734
Total equity	429 798	344 179	368 531
Liabilities			
Non-current liabilities			
Borrowings Deferred income tax liabilities	18 106	20 000 16 930	10 147
Lease liability	40 022	44 881	18 147 42 060
Lease nability			
	58 128 _	81 811	60 207
Current liabilities			
Current income tax payable	15 127	281	9 340
Borrowings	190	-	190
Advance travel receipts	81 871	60 232	57 813
Lease liability	4 375	3 875	4 461
Trade and other payables	34 711	51 216	50 219
	136 274	115 604	122 023
Total liabilities	194 409	197 415	182 230
TOTAL EQUITY AND LIABILITIES	624 200	541 594	550 761
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Registered Office

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www.chobeholdings.co.bw

Postal Address

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M.T. Sekgororoane (Chair), J.M. Gibson (Deputy Chairman), J.K. Gibson (British) (CEO), L. Odumetse (Managing Director), J.A. Bescoby (British), S.D.S. Fernando (Sri Lankan), B.D. Flatt, K. Ledimo, J.M. Nganunu-Macharia, D.S. Ter Haar, A.M. Whitehouse (Australian)

Transfer Secretaries DPS Consulting Services Proprietary Limited PO Box 1453 Gaborone

Independent Auditors PricewaterhouseCoopers PO Box 294 Gaborone

CONSOLIDATED STATEMENT OF CASH FLOWS	6 months ended 31/08/2023 P'000's Unaudited	6 months ended 31/08/2022 P'000's Unaudited	Year ended 28/02/2023 P'000's Audited
Operating activities Cash generated from operations Interest paid Income tax paid	168 287 (4) (36 533)	125 456 (780) (288)	179 898 (1 041) (2 020)
Cash generated from operating activities	131 750	124 388	176 837
Investing activities Purchase of property, plant and equipment Proceeds on sale of property, plant and equipment Payment for acquisition of a subsidiary Interest received	(65 579) 1 - 51	(4 200) 1 541 (14 000) 53	(28 179) 1 434 (17 770) 923
Net cash used in investing activities	(65 527)	(16 606)	(43 592)
Financing activities Lease rental paid Net borrowings Dividends paid	(3 599) - (53 664)	(3 641) 20 000 -	(7 442) 190
Net cash (used in) / generated from financing activities	(57 263)	16 359	(7 252)
Net increase in cash and cash equivalents	8 960	124 141	125 993
Movement in cash and cash equivalents At beginning of period Increase in the period	131 009 8 960	5 016 124 141	5 016 125 993
At end of period	139 969	129 157	131 009
Represented by: Cash and cash equivalents	139 969	129 157	131 009

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Attributable to owners of the parent

	Stated capital P'000's	Retained earnings P'000's	Foreign currency translation reserve P'000's	Other reserve P'000's	Non- controlling interest P'000s	Total P'000's
Balance at 1 March 2023	102 899	259 044	(1 441)	7 295	734	368 531
Profit for the half year	-	114 945	-	-	(28)	114 917
Other comprehensive income	-	-	14	-	-	14
Dividend paid		(53 664)	-			(53 664)
Balance at 31 August 2023	102 899	320 325	(1 427)	7 295	706	429 798

COMMENTARY

- Profit before tax increased by 52%.
- · A 21% increase in number of bed nights sold.
- · A 40% increase in revenue.
- Costs increase is in line with increased operations.
- BWP 168 million cash generated from operations.
 Cash and cash equivalents of BWP 140 million at the period

BASIS OF PREPARATION

The unaudited abridged financial statements for the half year ended 31 August 2023 have been prepared based on accounting policies which comply with International Financial Reporting Standards. The accounting policies applied are consistent with those of the annual financial statements for the year ended 28 February 2023, as described in those annual financial statements, save for new standards that became effective during this financial year.

FINANCIAL RESULTS

Chobe has seen a significant improvement in financial performance throughout the first half of the financial year driven by improved occupancies, which exceeded pre-COVID-19 pandemic levels and increased net achieved rates, coupled with the relative strength of the US Dollar in which the majority of the Company's revenue is

The improvement in occupancies across the Group is due to the rapid recovery of global leisure travel, our competitive pricing, and ever strengthening relationships with our suppliers. Our marketing teams have worked hard to improve both the breadth and depth of their marketing efforts in conjunction with operations delivering excellent innovative services on the ground.

Chobe continues to experience challenges within global and local supply chains across the Group which add an inflationary pressure to cost base but has sought to manage these through leveraging established relationships with suppliers, active management of procurement and other innovative cost containment solutions.

Having put in place rigorous capital expenditure controls during the COVID-19 pandemic, protecting our assets but not making significant new investments, the Group has been able to return to an expansionary posture with investments in upgrading and increasing our asset base including the purchase of an additional light aircraft and the opening of our innovative Shinde Footsteps which has been very well received by the market. A complete rebuild of Savute Safari Lodge commenced after the reporting period, which will much improve this important property. Across the Group, we continue to invest in new and improve our existing solar and other green projects.

As a Group our focus remains on our People who benefited from an above inflationary increase to their remuneration at the beginning of the year. We remain committed to providing an industry-leading employee package and have begun a salary banding exercise which will harmonize salaries and other benefits across the Group.

Chobe continues to play a significant role in the communities in which we operate and remains fully engaged with our partners.

FUTURE OUTLOOK

Bookings for the remainder of the financial year remain strong across the Group with projected occupancies for the subsequent financial year showing similar strength. These occupancies are driven by our competitive pricing and the strategic fit of camps and lodges supported by both energetic marketing and robust

The Company's investment in people will continue to yield positive results with increased executive capacity coupled with additional human capacity building programmes improving internal efficiencies and creating space for successful acquisitions.

Increased global uncertainty has the potential to dampen demand for travel as well as fuel inflation both in the near and medium term, but, as this reporting period has shown, the Group has built significant resilience into the business to largely mitigate this.

The Group's strong cash position remains, providing flexibility to take advantage of opportunities across the business space.

In keeping with the Company's dividend distribution policy no interim dividend has been declared in favour of a final year end declaration.

UNCLAIMED DIVIDENDS

The Directors wish to bring to the notice of shareholders that there are certain amounts of unclaimed dividends in the Company's records. Shareholders are reminded to contact the Transfer Secretaries to claim their outstanding dividends. The Transfer Secretaries' contact information can be found on the Company's website www.chobeholdings.co.bw.

By order of the Board of Directors

John K Gibson Chief Executive Officer 9 November 2023