

## CA SALES HOLDINGS LIMITED

Incorporated in the Republic of South Africa  
Registration number: 2011/143100/06  
Registered as an external company in the Republic of Botswana  
Botswana registration number: BW00001085331  
JSE Limited (“**JSE**”) share code: CAA  
Botswana Stock Exchange (“**BSE**”) share code: CAS-EQO  
ISIN: ZAE400000036  
(“**CA&S**” or the “**Company**”)



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## TRADING STATEMENT

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In terms of the JSE Listings Requirements, a listed company is required to publish a trading statement as soon as it becomes reasonably certain that the headline earnings per share (“**HEPS**”) and/or earnings per share (“**EPS**”) for the next period to be reported on will differ by 20% or more from the financial results for the previous corresponding period.

In terms of the BSE Listings Requirements, a listed company is required to publish a cautionary announcement as soon as it becomes reasonably certain that the HEPS and/or EPS for the next period to be reported on will differ by at least 10% from the financial results for the previous corresponding period. Shareholders on the Botswana share register should thus exercise caution when trading in the Company’s securities.

The Company hereby advises that a reasonable degree of certainty exists that for the six months ended 30 June 2024:

- HEPS will be between 42.65 cents and 44.47 cents, representing an increase of between 17% and 22% compared to the HEPS of 36.45 cents reported for the six months ended 30 June 2023; and

HEPS increased due to organic growth from all the operations, as well as the successful onboarding of new clients.

- EPS will be between 42.45 cents and 45.62 cents, representing a decrease of between 33% and 28% compared to the EPS of 63.36 cents reported for the six months ended 30 June 2023.

EPS decreased as a result of a gain on bargain purchase entry of R123.6 million in the prior year, resulting from the acquisition of the T&C Group in Namibia. Excluding the gain on bargain purchase in the prior year, EPS shows an increase more in line with the HEPS increase.

The financial information on which this trading statement is based has not been reviewed or reported on by the auditor of the Company. The results for the six months ended 30 June 2024 are expected to be published on or about 2 September 2024.

The Company has a dual primary listing on the BSE and the JSE.

### BY ORDER OF THE BOARD OF DIRECTORS OF CA&S

Centurion  
12 August 2024

JSE Sponsor  
PSG Capital



BSE Sponsoring Broker  
Imara Capital Securities

