

CA SALES HOLDINGS LIMITED

Incorporated in the Republic of South Africa
Registration number: 2011/143100/06
Registered as an external company in the Republic of Botswana
Botswana registration number: BW00001085331
JSE Limited (“JSE”) share code: CAA
Botswana Stock Exchange (“BSE”) share code: CAS-EQO
ISIN: ZAE400000036
 (“CA&S” or the “Company”)



TRADING STATEMENT

In terms of the JSE Listings Requirements, a listed company is required to publish a trading statement as soon as it becomes reasonably certain that the headline earnings per share (“HEPS”) and/or earnings per share (“EPS”) for the next period to be reported on will differ by 20% or more from the financial results for the previous corresponding period.

In terms of the BSE Listings Requirements, a listed company is required to publish a cautionary announcement as soon as it becomes reasonably certain that the HEPS and/or EPS for the next period to be reported on will differ by at least 10% from the financial results for the previous corresponding period. Shareholders should thus exercise caution when trading in the Company’s securities.

The Company hereby advises that a reasonable degree of certainty exists that for the six months ended 30 June 2023:

- HEPS will be between 35.69 cents and 37.19 cents, representing an increase of between 19% and 24% compared to the HEPS of 29.99 cents reported for the six months ended 30 June 2022; and
- EPS will be between 62.46 cents and 63.98 cents, representing an increase of between 106% and 111% compared to the EPS of 30.32 cents reported for the six months ended 30 June 2022.

HEPS increased due to good organic growth from all the operations as well as the successful onboarding of new clients.

EPS increased by a larger margin than HEPS mainly as a result of a gain on bargain purchase entry of R123.6 million, arising from the January 2023 acquisition of the T&C Group in Namibia, which was excluded from headline earnings in the reporting period.

The financial information on which this trading statement is based has not been reviewed or reported on by the auditor of the Company. The results for the six months ended 30 June 2023 are expected to be published on or about 28 August 2023.

The Company has a dual primary listing on the BSE and the JSE.

BY ORDER OF THE BOARD OF DIRECTORS OF CA&S

Centurion
10 August 2023

JSE Sponsor
PSG Capital



BSE Sponsoring Broker
Imara Capital Securities

