APPLICABLE PRICING SUPPLEMENT



LETSHEGO HOLDINGS LIMITED

(Incorporated in the Republic of Botswana with limited liability under Registration Number Co 98/442)
Issue of BWP 115,530,000.00 Senior Unsecured Fixed Rate Notes
Due 18 August 2023 Under its ZAR2,500,000,000 and BWP2,500,000,000
Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the amended and restated Programme Memorandum, dated 29 November 2012 and 12 December 2013, prepared by Letshego Holdings Limited in connection with the Letshego Holdings Limited ZAR2,500,000,000 and BWP2,500,000,000 Medium Term Note Programme, as amended and/or supplemented from time to time (the "**Programme Memorandum**").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

PARTIES

| 1. | Issuer | Letshego Holdings Limited |
|----|-----------------------|---|
| 2. | Dealer | Letshego Holdings Limited |
| 3. | BSE Sponsoring Broker | Motswedi Securities |
| 4. | Paying Agent | Letshego Holdings Limited |
| | Specified Office | $2^{\rm nd}$ Floor, Letshego Place, 22 Khama Crescent, Gaborone, Botswana |
| 5. | Calculation Agent | Letshego Holdings Limited |
| | Specified Office | $2^{\rm nd}$ Floor, Letshego Place, 22 Khama Crescent, Gaborone, Botswana |
| 6. | Transfer Agent | PricewaterhouseCoopers (Pty) Limited. |
| | Specified Office | Plot 50371, Fairground Office Park, Gaborone, Botswana |

PROVISIONS RELATING TO THE NOTES

7. Status of Notes Senior Unsecured and Unsubordinated, rank paripassu with the Issuer's other senior creditors

N/A

8. Form of Notes Unlisted Registered Notes

9. Series Number 12910. Tranche Number 1

11. Aggregate Nominal Amount:

 (a)
 Series
 BWP 115,530,000.00

 (b)
 Tranche
 BWP 115,530,000.00

 Interest
 Interest-bearing

13. Interest Payment Basis Fixed Rate

14. Automatic/Optional Conversion from one Interest/Redemption/Payment

Basis to another

12.

15. Issue Date19 August 202216. Specified DenominationBWP 10,000

17. Specified Currency BWP18. Issue Price 100%

Interest Commencement Date
 Maturity Date
 August 2022
 August 2023

21. Maturity Type Bullet

22. Applicable Business Day Convention Modified Following Business Day
 23. Final Redemption Amount 100% of the Nominal Amount

24. Last Day to Register N/A
25. Books Closed Period(s) N/A
26. Default Rate N/A

FIXED RATE NOTES

27. a) Fixed Rate of Interest 8.8%

b) Interest Payment Date(s) 18 August 2023

c) **Initial Broken Amount** N/A Final Broken Amount d) N/A Interest Determination Dates (s) N/A e) f) **Day Count Fraction** N/A Any other terms relating to the N/A g) particular method of calculating

interest

FLOATING RATE NOTES N/A
ZERO COUPON NOTES N/A
PARTLY PAID NOTES N/A

| INSTALMENT NOTES | N/A | |
|---|--|--|
| MIXED RATE NOTES | N/A | |
| INDEX-LINKED NOTES | N/A | |
| DUAL CURRENCY NOTES | N/A | |
| EXCHANGEABLE NOTES | N/A | |
| OTHER NOTES | N/A | |
| PROVISIONS REGARDING REDEMPTION/MATURITY | | |
| 28. Redemption at the Option of the Issuer: | No | |
| 29. Redemption at the Option of the Senior Noteholders: | No | |
| Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required). | No | |
| 31. Redemption in the event of a Change of Control | Yes | |
| 32. Redemption in the event of a Rating Downgrade | Yes | |
| GENERAL | | |
| 33. Financial Exchange | BSE (Interest Rates Market) | |
| 34. Additional selling restrictions | N/A | |
| 35. ISIN No | N/A | |
| 36. Stock Code | LHL129 | |
| 37. Stabilising manager | N/A | |
| 38. Provisions relating to stabilisation | N/A | |
| The notice period required for exchanging uncertificated SA Notes for Certificates | N/A | |
| 40. Method of distribution | Private Placement | |
| 41. Credit Rating assigned to the Issuer | Ba3/Not Prime Issuer Rating (Stable) outlook affirmed, Ba2 Corporate Family Rating (CFR) assigned on 6 December 2021, which Rating shall be reviewed from time to time | |
| 42. Applicable Rating Agency | Moody's Investor Services Limited | |
| Governing law (if the laws of South Africa or Botswana, as the case may be are not applicable) | Laws of Botswana | |
| 44. Surrendering of Notes in the case of Notes represented by a Certificate | 10 days after the date on which the Certificate in respect of the Note to be redeemed has been surrendered to the Issuer | |

DISCLOSURE BY ISSUER

45. Other provisions

The Issuer will for as long as any Tranche of Unsecured Notes remains Outstanding, notify the Senior Unsecured Noteholders of any material change in the financial position of the Issuer.

No

surrendered to the Issuer

Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by applicable law and the debt listing requirements of the BSE.

SIGNED at Gaborone on this 19th day of August 2022

For and on behalf of

LETSHEGO HOLDINGS LIMITED

Name: Tinotenda Gwendoline Muteiwa

Capacity: Group CFO

Who warrants his authority hereto

For and on behalf of iPro Botswana

Name: Keatlaretse Ntibi

Capacity: Chief Operations Officer Who warrants his authority hereto

Name: Mothusi Kemorwale

Capacity: Assistant Portfolio Manager Who warrants his authority hereto

ANNEX B

APPLICABLE BOND ALLOCATION

| Client Names | Bond | Bond Allocation |
|--|--------|-----------------|
| iPro Botswana re BPOPF Pre Retirement Switch | LHL129 | 115,530,000.00 |