

CA SALES HOLDINGS LIMITED

Incorporated in the Republic of South Africa
Registration number: 2011/143100/06
Registered as an external company in the Republic of Botswana
Botswana registration number: BW00001085331
JSE Limited (“JSE”) share code: CAA
Botswana Stock Exchange (“BSE”) share code: CAS-EQO
ISIN: ZAE400000036
 (“CA&S” or the “Company”)



TRADING STATEMENT

In terms of the JSE Listings Requirements, a listed company is required to publish a trading statement as soon as it becomes reasonably certain that the headline earnings per share (“HEPS”) and/or earnings per share (“EPS”) for the next period to be reported on will differ by 20% or more from the financial results for the previous corresponding period.

In terms of the BSE Listings Requirements, a listed company is required to publish a cautionary announcement as soon as it becomes reasonably certain that the HEPS and/or EPS for the next period to be reported on will differ by at least 10% from the financial results for the previous corresponding period. Shareholders on the Botswana share register should thus exercise caution when trading in the Company’s securities.

The Company hereby advises that a reasonable degree of certainty exists that for the year ended 31 December 2024:

- HEPS will be between 120.50 cents and 125.40 cents, representing an increase of between 23% and 28% compared to the HEPS of 97.97 cents reported for the year ended 31 December 2023; and
- EPS will be between 123.97 cents and 130.23 cents, representing a movement of between a decrease of 1% and an increase of 4% compared to the EPS of 125.22 cents reported for the year ended 31 December 2023.

HEPS increased due to good organic growth from all the operations as well as the successful onboarding of new clients and acquisitions.

EPS movement is impacted by a gain on bargain purchase entry of R123.6 million in the prior year, resulting from the acquisition of the T&C Group in Namibia. Excluding the gain on bargain purchase in the prior year, EPS shows an increase more in line with the HEPS increase.

The financial information on which this trading statement is based has not been reviewed or reported on by the auditor of the Company. The results for the year ended 31 December 2024 are expected to be published on or about 27 March 2025.

The Company has a dual primary listing on the JSE and the BSE.

BY ORDER OF THE BOARD OF DIRECTORS OF CA&S

Centurion
4 March 2025

JSE Sponsor
PSG Capital



BSE Sponsoring Broker
Imara Capital Securities

