

CA SALES HOLDINGS LIMITED

Incorporated in the Republic of South Africa
Registration number 2011/143100/06
Registered as an external company in the Republic of Botswana
Botswana registration number: BW00001085331
Share code: CAS-EQO
ISIN: ZAE400000036
(“CA&S” or “the Company” or “the Group”)



TRADING UPDATE AND CAUTIONARY ANNOUNCEMENT – YEAR ENDED 31 DECEMBER 2021

The Listings Requirements of the Botswana Stock Exchange (“BSE”) require CA&S to advise shareholders of any circumstances or events that have, or are likely to have, a material effect on the financial results of the Company for the next reporting period. In terms of the BSE rules, a cautionary announcement needs to be published until the final results are released.

The Board of CA&S wishes to announce that the Company’s profit before tax for the year ended 31 December 2021 is expected to be between R379.5m and R396.2m compared to the reported profit before tax for the previous corresponding year of R332.9m, which represents an increase of between 14% and 19% on the profit before tax of the previous corresponding year.

The Company’s headline earnings per share (“HEPS”) for the year ended 31 December 2021 is expected to increase to between 58.11 cents and 60.89 cents per share, an increase of between 13% and 18% in comparison to the HEPS of 51.43 cents reported in the previous corresponding year.

The Company’s earnings per share (“EPS”) is expected to increase to between 57.09 cents and 59.39 cents per share, an increase of between 24% and 29% in comparison to the EPS of 46.04 cents in the previous corresponding year.

Preparation of results for the year ended 31 December 2021 has started and is expected to continue until on or about 31 March 2022 when the audited summarised preliminary financial results are expected to be released.

Accordingly, shareholders are advised to exercise caution when trading in the Company’s securities until such time as the preliminary results are released.

The information in this announcement has not been reviewed or reported on by CA&S’ independent auditors.

Shareholders are referred to the announcement of 30 November 2021. The board has resolved to proceed to delist from the Cape Town Stock Exchange and to relist on the JSE Limited. Circulars in this regard will be circulated in due course.

BY ORDER OF THE BOARD OF DIRECTORS OF CA SALES HOLDINGS

9 March 2022

Issuer Agent: PSG Capital
Sponsoring Broker: Imara Capital Securities