#### APPLICABLE PRICING SUPPLEMENT



## LETSHEGO AFRICA HOLDINGS LIMITED

(Incorporated in the Republic of Botswana with limited liability under Registration Number BW00000877524)

Issue of BWP 50,000,000.00 Senior Unsecured Fixed Rate Notes
Due on 28 Dec 2026 Under its BWP2,500,000,000
Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the amended and restated Programme Memorandum, dated 29 November 2012 and 12 December 2013, prepared by LETSHEGO AFRICA HOLDINGS LIMITED in connection with the LETSHEGO AFRICA HOLDINGS LIMITED ZAR2,500,000,000 and BWP2,500,000,000 Medium Term Note Programme, as amended and/or supplemented from time to time (the "**Programme Memorandum**").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

## **PARTIES**

1.	Issuer	LETSHEGO AFRICA HOLDINGS LIMITED		
2.	Dealer	LETSHEGO AFRICA HOLDINGS LIMITED		
3.	BSE Sponsoring Broker	Motswedi Securities		
4.	Arranger	LETSHEGO AFRICA HOLDINGS LIMITED		
5.	Paying Agent	LETSHEGO AFRICA HOLDINGS LIMITED		
	Specified Office	Tower C,Zambezi Towers, Plot 54352, CBD, Gaborone, Botswana		
6.	Calculation Agent	LETSHEGO AFRICA HOLDINGS LIMITED		
	Specified Office	Tower C,Zambezi Towers, Plot 54352, CBD, Gaborone, Botswana		
7.	Transfer Agent	PricewaterhouseCoopers (Pty) Limited.		
	Specified Office	Plot 64289 Tlokweng Road Gaborone Botswana		

## **PROVISIONS RELATING TO THE NOTES**

Status of Notes Senior Unsecured and Unsubordinated, rank pari 8.

N/A

passu with the Issuer's other senior creditors

9. Form of Notes Listed 10. 221 Series Number 1 11. **Tranche Number** 

12. Aggregate Nominal Amount:

13.

BWP 50,000,000.00 (a) Series BWP 50,000,000.00 (b) Tranche Interest Interest-bearing

14. Interest Payment Basis **Fixed Rate** 

15. Automatic/Optional Conversion from Interest/Redemption/Payment one Basis to another

28 Dec 2023 16. Issue Date BWP 10,000 17. **Specified Denomination** 

18. **Specified Currency BWP** 100% 19. Issue Price

20. Interest Commencement Date 28 Dec 2023 28 Dec 2026 21. Maturity Date

22. Maturity Type **Bullet** 

23. Applicable Business Day Convention Modified Following Business Day 24. Final Redemption Amount 100% of the Nominal Amount

25. Last Day to Register N/A 26. Books Closed Period(s) N/A 27. Default Rate N/A

BWP 2,500,000,000.00 28. **Authorised Amount** 

29. Listing date 12 January 2024

30. Value of total notes in issue BWP1,796,111,747.48

31. 10.7% Coupon rate 32. Rates of interest 10.7%

27 December 2023 33. Date of Offer 28 December 2023 34. First Settlement date

35. Minimum Subscription N/A 36. Covenants N/A

## **FIXED RATE NOTES**

FIXED R	ATE NOTES				
37. a)	Fixed Rate of Interest	10.7%			
b)	Interest Payment Date(s)	28 December, 28 March, 28 June, 28 September			
c)	Initial Broken Amount	N/A			
d)	Final Broken Amount	N/A			
e)	Interest Determination Dates (s)	N/A			
f)	Day Count Fraction	N/A			
g)	Any other terms relating to the particular method of calculating interest	N/A			
FLOATING RATE NOTES		N/A			
ZERO COUPON NOTES		N/A			
PARTLY PAID NOTES		N/A			
INSTALM	MENT NOTES	N/A			
MIXED RATE NOTES		N/A			
INDEX-LINKED NOTES		N/A			
DUAL CURRENCY NOTES		N/A			
EXCHANGEABLE NOTES		N/A			
OTHER N	IOTES	N/A			
PROVISIONS REGARDING REDEMPTION/MATURITY					
38. Rede	mption at the Option of the Issuer:	No			
	emption at the Option of the Senior nolders:	No			
reder	Redemption Amount(s) payable on mption for taxation reasons or on t of Default (if required).	No			
41. Rede Contr	mption in the event of a Change of rol	Yes			
	mption in the event of a Rating ngrade	Yes			
GENERA	L				
43. Finan	ncial Exchange	BSE (Interest Rates Market)			
44. Addit	ional selling restrictions	N/A			
45. ISIN	No	BW 000000 5073			
46. Stock	c Code	LAHL-CRB-1226-221			
47. Stabi	lising manager	N/A			
48. Provi	sions relating to stabilisation	N/A			
	notice period required for exchanging rtificated SA Notes for Certificates	N/A			
50. Metho	od of distribution	Private Placement			
51. Credi	t Rating assigned to the Issuer	Ba3/Issuer Rating affirmed, outlook negative, Ba3 Corporate Family Rating (CFR) assigned on 2			

ZK wm

December 2022, which Rating shall be reviewed from time to time

Moody's Investor Services Limited

Laws of Botswana

52. Applicable Rating Agency

53. Governing law (if the laws of South Africa or Botswana, as the case may be are not applicable)

54. Surrendering of Notes in the case of Notes represented by a Certificate

55. Other provisions

56. Date of approval of SPM 57. Date of offer opening

58. Date of offer closure

10 days after the date on which the Certificate in respect of the Note to be redeemed has been surrendered to the Issuer

No

1 June 2023

N/A N/A

#### **DISCLOSURE BY ISSUER**

The Issuer will for as long as any Tranche of Unsecured Notes remains Outstanding, notify the Senior Unsecured Noteholders of any material change in the financial position of the Issuer.

## Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by applicable law and the debt listing requirements of the BSE.

SIGNED at Gaborone on this day of 28 December 2023

For and on behalf of

LETSHEGO AFRICA HOLDINGS LIMITED

Name: Lolo Molosi

Capacity: Group Treasurer

Who warrants his authority hereto

Name: Tinotenda G. Muteiwa

Capacity: Group CFO

Who warrants his authority hereto

For and on behalf of Morula Capital Partners, acting for and on behalf of its client

represented herein as investor

Name: Name:

Zoumana Kone Capacity:

Who warrants his authority hereto

Name: WENYU MACHACHA

Capacity: PORTFOLIO MANAGER

Who warrants his authority hereto

## **ANNEX B**

# **APPLICABLE BOND ALLOCATION**

Client Names	Bond	Bond Allocation
BPOPF Non-Profit Fixed Income Portfolio	LAHL221	50,000,000
Total		50,000,000

Zoumana Kone

#### Issuer



LETSHEGO AFRICA HOLDINGS LIMITED Limited Tower C,Zambezi Towers, Plot 54352, CBD, P O Box 381, Gaborone, Botswana

Telephone: +267 364 4739 Contact: Tinotenda G. Muteiwa

## **Sponsoring Broker**



Motswedi Securities Plot 113, Unit 30, Kgale Mews, Gaborone P/Bag 00223,

Gaborone, Botswana
Telephone: +267 318 8627
Email:- martin@motswedi.co.bw
Contact: Martin Makgatlhe

## **Transfer Secretary**



PricewaterhouseCoopers
Plot 64289,
Tlokweng Road,
Showgrounds Close, Fairgrounds
Gaborone, Botswana
Telephone: +267 393 2244
Contact:- Itumeleng Saseng

## Issuer's Legal Advisors



2nd Floor, Acacia House, Prime Plaza, Plot 74538, Western Commercial Road, Central Business District P.O. Box 1368, Gaborone, Botswana

Telephone: +267 395 3481 Fax: +267 395 2757

Contact: Sipho Ziga And: Kago K.Y Boiki

#### Auditor to the Issuer



Ernst and Young 2nd Floor, Plot 22 Khama Crescent Gaborone, Botswana Telephone: +267 397 4078

Fax: +267 397 4079

Contact: Loice Sedze

## **Calculating and Paying Agent**

LETSHEGO AFRICA HOLDINGS LIMITED Tower C,Zambezi Towers, Plot 54352, CBD, P O Box 381, Gaborone, Botswana Telephone: +267 364 4739

#### **Trustee**

#### **Mr Robert Vinen**

Plot 64518 Fairgrounds Office Park PO Box 211008 Bontleng, Gaborone

