

CA SALES HOLDINGS LIMITED

Incorporated in the Republic of South Africa

Registration number: 2011/143100/06

Registered as an external company in the Republic of Botswana

Botswana registration number: BW00001085331

JSE share code: CAA

BSE share code: CAS-EQO

ISIN: ZAE400000036

("CA&S" or "the Company")



TRADING STATEMENT

In terms of the JSE Limited ("JSE") Listings Requirements, a listed company is required to publish a trading statement as soon as it becomes reasonably certain that the headline earnings per share ("HEPS") and/or earnings per share ("EPS") for the next period to be reported on will differ by 20% or more from the financial results for the previous corresponding period.

In terms of the Botswana Stock Exchange ("BSE") Listings Requirements, a listed company is required to publish a cautionary announcement as soon as it becomes reasonably certain that the HEPS and/or EPS for the next period to be reported on will differ by at least 10% from the financial results for the previous corresponding period. Shareholders should thus exercise caution when trading in the Company's securities.

The Company hereby advises that a reasonable degree of certainty exists that for the year ended 31 December 2022:

- HEPS will be between 76.89 cents and 79.87 cents, representing an increase of between 29% and 34% compared to the HEPS of 59.61 cents reported for the year ended 31 December 2021; and
- EPS will be between 77.21 cents and 80.11 cents, representing an increase of between 33% and 38% compared to the EPS of 58.05 cents reported for the year ended 31 December 2021.

HEPS increased due to good organic growth from all the operations as well as the successful onboarding of new clients.

EPS increased by a larger margin than HEPS mainly as a result of a goodwill impairment entry of R9.1m in the prior year which was excluded from headline earnings in the prior year.

The financial information on which this trading statement is based has not been reviewed or reported on by the auditor of the Company. The results for the year ended 31 December 2022 are expected to be published on or about 22 March 2023.

The Company has a dual primary listing on the BSE and the JSE.

BY ORDER OF THE BOARD OF DIRECTORS OF CA&S

Centurion
20 February 2023

JSE Sponsor
PSG Capital



BSE
Sponsoring Broker
Imara Capital Securities

