



BIHL GROUP



BOTSWANA INSURANCE HOLDINGS LIMITED (BIHL)
(Incorporated in Botswana on 21 November 1990)
(Registration number: BW00000798601)

Share code: BIHL and ISIN BW 000 000 0033
(BIHL or the Company or the Group)

TRADING STATEMENT

The Listings Requirements of the Botswana Stock Exchange (BSE) require BIHL to announce through the BSE and the press any circumstances or events that have, or are likely to have, a material effect on the financial results of the company for the period to be reported upon next.

The Board of BIHL hereby announce that the Group's results (profit before tax) for the year ended 31 December 2021 will be lower than those reported for the year ended 30 December 2020 by between 20% and 30%, this translates to a reduction of between P133 million and P200 million in the Profit Before Tax (PBT). PBT for the year ended 31 December 2020 was P666.2 million.

The Group recorded a significant increase in claims paid of 41% during the year ended 31 December 2021 due to excess mortality levels adversely impacting the life insurance business. The increased mortality was driven by the COVID-19 pandemic experienced during the majority of the 2021 year. In the prior year the number of claims were lower than expected, assisted by the lockdowns which resulted in lower infection rates and mortality. However, the Group recorded a strong top-line performance during the year as a result of impressive volumes of new business underwritten. Non-Life businesses have also performed well despite the challenging economic environment. Capitalisation levels of the Group continue to be significantly above the stipulated regulatory requirements and the internal risk appetite levels. The Group continues to have ample liquidity to continue to pay claims going forward.

The Group's results for the year ended 31 December 2021 are expected to be published in the first week of March 2022. Accordingly, the shareholders of BIHL and potential investors are advised to exercise caution when trading in the Company's securities until a detailed announcement is made.

The financial information on which this trading statement is based has not been reviewed or reported on by BIHL's Independent Auditors.

By order of the Board
22 February 2022